

Company Profile



● DIGITAL TRANSFORMATION SOLUTIONS

Your IT should drive the business — not just keep the lights on.

Managed IT, ERP governance and digital products for organisations that need structure, continuity and measurable business value from technology.

Managed IT & Virtual CIO

Vendor-neutral ERP Advisory

NAWIRI Digital Loyalty

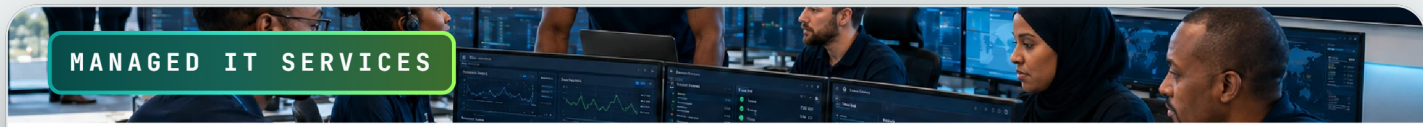
Agentic AI Workflows

Custom Software

Digitally Transforming leading brands since 2014

Governance-grade IT, without the weight of a full internal department.

Two named people on every engagement. No faceless ticket queue, and advice that is independent of any licence sale.



MANAGED IT SERVICES

One brain. One pair of hands. Both accountable.

A structured Managed IT service led by a Virtual CIO and delivered through a named IT Operations Lead — service desk discipline, on-site support and practical technology governance for medium-sized and larger organisations. Service packs scale to your budget and user count.

Strategic IT Audit · IT help desk · on-site support · cybersecurity, firewall & endpoint · Microsoft 365 & cloud · network & connectivity · backup & disaster recovery · asset & licence management · specialist engineers on call · Level 1 ERP · Agentic AI · 99.99% uptime



Virtual CIO

Owens the roadmap, leads IT Audit gaps into strategic management reviews, governs IT Team, vendors, recommends budgets.



IT Operations Lead

Runs helpdesk, tickets, site visits, SLAs and escalation, Agentic AI deployment, audit remediation, CyberSec & Level 1 ERP support

Break-fix is not a strategy. We replace firefighting with a Virtual CIO who owns the roadmap, a named Operations Lead who owns every ticket, and AI-forward tooling that sees failure coming before you do.

First things First: COBIT-driven IT Audit to formulate your Strategic IT Roadmap

Service desk & ticketing

Cybersec Assessments

Microsoft 365 & cloud

Networks & data centre

Agentic AI





ERP CONSULTING

Our role is advisory, not sales.

Most ERP failures are decided before go-live, in the scoping and vendor selection. We help you choose the right platform, document your actual business processes, structure your RFP, evaluate vendor proposals and govern the implementation team — with process continuity, data integrity and cost control as the measure.



Integrity Guarantee

Our advice is independent of licence sales

Choosing an ERP is hard when most of the advice comes from people selling one. Binary One represents you, the buyer, to keep vendors honest, verify project scope milestones, and control ERP total cost of ownership (TCO).



100% Vendor-Neutral Advisory

PLATFORMS WE GOVERN — NOT RESELL



OUR AIM-IT METHODOLOGY: ASSESS · IMPLEMENT · MANAGE · IMPROVE — IT

Products built for real market moments.

Scoped, governed, measurable and practical — packaged from years of delivery experience.



NAWIRI Digital Loyalty — Own the Last Mile.

30%+
SALES REVENUE
IN 6 MONTHS

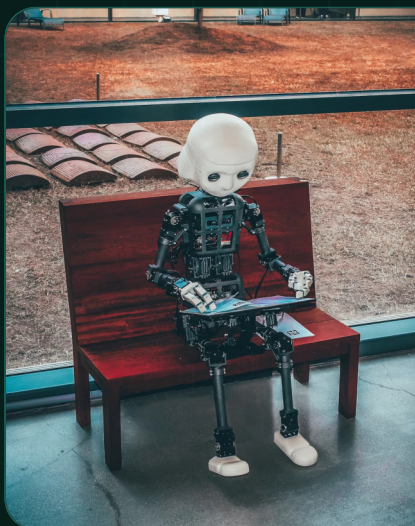
A mobile-first loyalty platform connecting manufacturers directly to the painters, mechanics, fundis, farmers, shopkeepers and households who actually influence what gets bought.

Phone-based points at the point of consumption

Instant M-PESA, airtime and voucher rewards

Anti-counterfeit verification and heat-map analytics

Behind Crown Paints Team Kubwa and Isuzu MAXIT. White-labelled SaaS — we take no cut of your rewards budget, and you own your data.



AGENTIC AI WORKFLOWS

3–6 wks

AI that performs tasks, not just answers questions.

Cognitive agents deployed into your Odoo or SAP database layers. They cross-check files, audit bills and reconcile records in the background, so your team can focus on growth.

Invoice capture and reconciliation

Support triage and report generation

Scoped and governed on your existing systems

Human-in-the-loop on every high-stakes step. No autonomous money movement, external communication or data deletion.



CUSTOM SOFTWARE

Build

Custom software creates unfair advantages.

We design, compile and support high-performing custom applications, secure integrations and mobile platforms tailored for organisations with unique operating models.

Enterprise web platforms and mobile apps

Secure API and system integrations

Open standards — no legacy bloat, no vendor lock-in

We start with a Build vs Buy framework. If the honest answer is "buy, don't build", we will tell you so.

Trusted by organisations that cannot afford technology confusion.

**We handed our whole IT operation to Binary One.
Running costs down, standards world-class.**



Mumbi Kariuki
Director, International Safety & Training
Centre

**Odoo done right — ERP costs cut by half, with accounts,
production and POS finally in step.**



Patrick Meme
General Manager, Royal Oven Tanzania

**NAWIRI is not a tool, it is revenue. It puts us straight in
front of the mechanics who move our parts.**



Peris Temba
Parts Marketing Executive, Isuzu
East Africa

SELECT CLIENTS



THE PEOPLE BEHIND THE WORK



An experienced Team with over 20 years of cross-industry experience, including work with Fortune 500 companies. Behind every engagement sits a Virtual CIO directing a bench of managed IT engineers, software developers and certified OEM vendor partners, so escalation paths and specialist skills never depend on a single individual.

Advisor and shareholder: Prof. Edwin Kairu — Distinguished Service Professor at Carnegie Mellon University – consistently ranked the #1 computer science institution globally; AI research and cybersecurity expert, with 15+ years strengthening the information security posture of leading multinationals.



JOIN THE CONVERSATION

**Talk to a senior consultant about
where your organisation is trying to
go: **We will get you there faster!****

Book a free IT assessment, an ERP consultation or a NAWIRI demo — or visit us to see an AI agent at work in a live business environment!

Where we can start:

- ✓ Managed IT readiness assessment
- ✓ ERP pitfalls and vendor selection review
- ✓ NAWIRI last mile Loyalty (Manufacturers)
- ✓ Agentic AI scoping session
- ✓ Custom software builds

BOOK A BOARDROOM ADVISORY